

RAMONA

CHAMBER OF COMMERCE

Ramona
Heart of San
Diego County

JUNE 2011 • VOLUME 26 • NO. 6

PRESIDENT'S MESSAGE

Greetings!

I want to thank everyone who attended our May mixer at the ROCC grounds; we packed in more than 150 people! I was pleased to see everyone mingling and passing out business cards and promotional products.

June is here. This has to be one of my favorite times of the year. The weather is warm, people are out and about, and most of all, the Chamber Scholarship

Committee goes into action.

This committee has the privilege of interviewing some of the most outstanding candidates from various schools here in Ramona. The task put before the committee is not easy, as the



Jason DeLeo

entire candidate pool is so deserving for the individual efforts and dedication they put forth. It's truly a privilege for the Chamber and the Scholarship Committee to be able to honor these future leaders with awards. The community and parents must be proud to send these dynamic young adults to college and other endeavors. I want to say thank you on behalf of the entire Chamber body and the Scholarship Committee for working diligently to see that these students are awarded for years of community service and dedication to academics.

As I spoke about last month, June is a very busy month as several committees ramp

up for upcoming events. This month is the Chamber's first Valley of the Sun Pitchers Duel Horseshoe Tournament. This will be held at the ROCC grounds (421 Aqua Ln.) on June 25. The tournament runs from 10 a.m. to 4 p.m. There should be something for everyone — food, music, raffle prizes and, best of all, spectators are free. Please contact the Chamber for further info.

Our June Chamber Mixer is going to be hosted by SDG&E at 976 Main St. on June 16. The mixer will be held in the rear parking lot of the Town and Country building at 10th and Main streets. Rob Lewallen is providing live music as well as food by a local caterer, to be announced. Please set the date aside and come on by; as usual, remember to bring business cards to pass out and network among existing and new members. With everyone's hectic business and personal lives, these events are great for combining business with pleasure. The Chamber wants to thank everyone for their continued support of these events.

Ramona Community Day is Slated for the San Diego County Fair in Del Mar

July 2 has been designated Ramona Day at the San Diego County Fair. We have spaces for 15 to 20 exhibitors on a first-come, first-served basis. Chamber members, please contact the office at 760-789-1311 right away to reserve your space. We will be located in the San Diego Pavilion in the center of the race track area. Tables and chairs will be provided. Exhibitors can bring all the promotional give-away and informational products they have. No selling of any merchandise and no money is to exchange hands. Free admission to the fair will be

provided. Hours that day will be 8 a.m. to 5 p.m.

As I finish this message, we are only days away from Memorial Day weekend.

I want to take this time to thank our nation's veterans for their service, as well as all active duty military personnel for their continued service. Please take the time to remember all the sacrifices these people make for us to live in this great land of the free!

In closing, sing along with me!

"And I'm proud to be an American, where at least I know I'm free, and I won't forget the men who died, who gave that right to me and I gladly stand up next to you and defend her still today, 'cause there ain't no doubt I love this land, God bless the USA."

— Lee Greenwood

Jason DeLeo, President

**Family Fun
at Ramona
Country Fair**
July 28 - 31, 2011
421 Aqua Lane
Ramona Outdoor
Community Center
Admission is FREE
On-Site Parking is \$5
Off-Site Parking is FREE

MISSION STATEMENT

The mission of the Ramona Chamber of Commerce is to develop and maintain a climate for viable economic growth, to promote loyalty to and networking for local businesses, and to demonstrate an outstanding leadership role in our community.



960 Main Street
 Ramona, CA 92065
 Telephone: (760) 789-1311
 Fax: (760) 789-1317
 E-mail: info@ramonachamber.com
www.ramonachamber.com

Officers

- President Jason DeLeo
 San Vicente Mortgage — 760-787-1700
- 1st Vice President Amber Ramirez
 Farmers Ins/Ramirez Agency
 760-789-0010
- 2nd Vice President Darrel Kinney
 Ramona Home Journal — 760-788-8148
- Secretary Russ Ann Zazas
 Russ Ann's Consulting — 760-788-5571
- Treasurer Thad Clendenen
 Clendenen Group — 760-787-3210

Directors

- Judy Beckett 760-788-2872
 Cornerstone Therapeutic Riding Center
- Sharon Davis 760-788-2509
 Sharon Davis Interior Designs
- Carol Fowler 760-522-1777
 Century 21 San Vicente
- Hans Hemkes 760-315-2274
 Ramona Martial Arts
- Charlotte Jensen 760-788-2784
 Charlotte's Antiques
- Ralph Mittman 760-789-9492
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- Patrick Osio 760-789-0516
 Ramona Disposal
- Jeff Uran 760-789-9492
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- Dan Veangler 760-789-1155
 Daniel's Liquor & Deli

Staff

- Craig Jung Executive Director
- Holly Romo Office Staff
- Barbara Worden Office Staff

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May Chamber Mixer

Last month's Rodeo Mega-Mixer, held May 19 at the Ramona Outdoor Community Center, was sponsored by Java Hut, Security Plumbing and Country Village Store and Spirits.

PHOTOS BY CAROL KINNEY,
 RAMONA HOME JOURNAL.



Mixer cooks are Darrell Sherman, Bob Murray, and Darren Clancy.



Nora Seidl is the winner of a wine assortment and barbecue.



Ambassador Chair Susan White presents a drawing prize to Diane Brown.



Jason DeLeo, right, presents Sheila and John Jones, owners of NuLite, Inc., with the award for 2010 Business of the Year.

WELCOME NEW MEMBERS



Businesses receiving new-member plaques at the May Mixer are, from left, The Ol' Cup O Joe, Anthony and Nickie Daniels; Transit Van Shuttle, Cheryl Wright and husband Maurice Drammel; Estate Liquidations, Services, Sales, Jack and Linda Knowles; TL and Associates, Thomas Levin; and Ace Hardware of Ramona, Ralph Peebler and Jeff Fabian. At right is Jason DeLeo, Chamber president.

CHAMBER AMBASSADOR CORNER

Where did the time go? It's hard to believe we are already in the month of June.

May was an incredibly busy month, with Arbor Day, Ribbon Cuttings, New Member Breakfast, Chamber Mixer, Rodeo Parade, Rodeo and much more. This town was hoppin'. I dare anyone to say there is nothing to do in this little town!

I would like to thank our Ambassadors for your help at this past mixer. Barbara and David Worden of SQR Promotions, Maureen Sinkiewicz of Union Bank, Gina Banach of



Susan White
 Ambassador
 Chair 2011

Banach Investigations, Yvonne Catton of Edward Jones — great job!

Penny Hale of QuickBooks Solutions, Lezley Knott of International Student Exchange, Sally Westbrook of Soroptomist International, you ladies did a great job working the bar.

Heidi Sam of Aflac, thank you for staying late and helping with all the clean-up.

We anticipate June being another busy month. If you have been thinking about getting involved, now's the time. We would love to have you be part of our Ambassadors T.E.A.M (Together We Can Achieve More). Meetings are held on the second Monday of each month at noon at the Chamber office.

Ramona Parade and Rodeo

Ramona Rodeo Parade Returning after an absence of many years, the Ramona Rodeo Parade entertained spectators all along Main Street. Pictured are Ramona Martial Arts' float; David and Barbara Worden helping at the volunteers table; and Cornerstone Therapeutic Riding Center's float.



Ramona Rodeo

At the Ramona Rodeo May 20 to 22, all ages enjoyed watching cowboy competitions and exhibitions. Pictured are Patrick Osio and his son Patrick; Jeff and Sharon Uran with a mile-high cowboy; Sally Westbrook; and Joanne Gilchrist, her granddaughter Bella Lelevier, Jimmy Gilchrist and Jamie Albrecht.

E-Waste Funds Received



A March e-waste disposal event sponsored by the Chamber and Ramona Disposal Service brought in just under \$1,300 for the Chamber. Presenting a check to Chamber president Jason DeLeo is John Snyder, general manager and vice president of Ramona Disposal Service.

Welcome to the Chamber

Ace Hardware of Ramona

Ralph Peebler & Jeff Fabian
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Estate Liquidations, Services, Sales

Linda Knowles
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Quiznos

June Farhat
Sandwich Shop • (760) 787-9892

The Ol' Cup O Joe
Anthony & Nickie Daniels
Drive Thru Coffee
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Renewing Members

MEMBER	SINCE
Ramona Sentinel	1946
Myers Menagerie of Birds	1996
Barona Valley Ranch Resort & Casino	2004
Action Auto Care Center	2006
Ramona Lutheran Church	2006
Reed Settle Architecture	2006
El Guadalajara Mexican Food	2007
Subway	2008
Edward Jones Investments/ Yvonne Catton	2009
MG Digital Media Network	2010
Poway Rodeo	2010



BUSINESS AND COMMUNITY NEWSLETTER

One of the many benefits of Chamber membership.

ADVERTISING

To advertise in the newsletter, please call the Chamber office at 760-789-1311.

Inserts for the newsletter are due at the Chamber office by the 25th of the preceding month, with a check for \$100 (\$55 for nonprofits) for each set of inserts.

COMMUNITY MEETINGS

Community meetings may be listed in the newsletter as space is available. Articles are also welcome. Chamber events, business and member information take first priority.

DEADLINES

Deadline for all copy and advertising is the 5th of the preceding month.

JUNE MIXER

Thursday, June 16 • 6 pm

976 Main Street

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Want to Get Involved and Make a Difference? Become an Ambassador!

To learn more about becoming an Ambassador, call the Chamber office – or just join us at our next meeting! Our meetings are at noon on the second Monday of the month at the Chamber conference room.



Ramona Country Fair

July 28 - 31, 2011

CHAMBER CALENDAR

June

- 3 Ambassadors Meeting Chamber Office, Noon
- 7 Executive Board Meeting Chamber Office, 8 am
- 8 Book Signing, author Richard Carrico Chamber Office, 1 pm
- 14 Board of Directors Meeting Chamber Office, 7:30 am
- 16 Chamber Mixer 976 Main St., 6 pm
- 25 Pitcher's Duel Horseshoe Tournament ROCC, 10 am
- 29 Economic Development Committee Chamber Office, 8:30 am

July

- 4 Independence Day Chamber Office Closed
- 11 Ambassadors Meeting Chamber Office, Noon
- 12 Executive Board Meeting Chamber Office, 8 am
- 19 Board of Directors Meeting Chamber Office, 7:30 am
- 21 Chamber Mixer Dr. Hill, DDS, 2005 Main St., 6 pm
- 27 Economic Development Committee Chamber Office, 8:30 am
- 28-31 Ramona Country Fair Ramona Outdoor Community Center

August

- 8 Ambassadors Meeting Chamber Office, Noon
- 9 Executive Board Meeting Chamber Office, 8 am
- 16 Board of Directors Meeting Chamber Office, 7:30 am
- 18 Chamber Mixer 6 pm
- 31 Economic Development Committee Chamber Office, 8:30 am

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3-0335
 Century 21
 San Vicente

VALLEY OF THE SUN
Pitchers Duel Horseshoe Tournament
 Saturday • June 25, 2011 • 10 am - 4 pm

UPCOMING COMMUNITY EVENTS

- June**
- 2 Ramona Community Planning Group Ramona Community Center, 7 pm
 - 4 Soroptimist Barn Dance Mountain Valley Ranch, 6 pm
 - 4 Concert in the Park Ramona Oaks Park, 6 pm
 - 11 Kiwanis Bow Wow Pow Wow Dog Show Ramona Outdoor Community Center, 10 am
 - 11 Big Dawg Bike, Car & Truck Show Ramona High School, 1 pm
 - 14 Ramona Municipal Water District Board Meeting . . . Ramona Community Center, 4:30 pm
 - 15 Ramona Art Guild Free Demonstration Ramona Library, 7 pm
 - 16 Chamber Mixer 976 Main St., 6 pm
 - 16 Ramona Unified School District Board Meeting District Office, 7 pm
 - 18 Concert in the Park & Chili Cook-Off Ramona Oaks Park, 6 pm
 - 18 Cornerstone Therapeutic Riding Center Chili Cook-Off & Dance 5 pm
 - 25 Pitchers Duel Horseshoe Tournament ROCC, 10 am
 - 28 Ramona Municipal Water District Board Meeting . . . Ramona Community Center, 4:30 pm
 - 30 Ramona Design and Review Board Meeting Ramona Community Center, 7:30 pm
- July**
- 4 Independence Day Chamber Office Closed
 - 4 Ramona Community Fireworks Olive Peirce Middle School
 - 4 SDCEA Parade & Picnic Ramona Oaks Park, 10 am
 - 7 Ramona Community Planning Group Ramona Community Center, 7 pm
 - 12 Ramona Municipal Water District Board Meeting . . . Ramona Community Center, 4:30 pm
 - 15 Ramona Pop Warner 4th Annual Golf Tournament The Vineyard, Escondido, 1 pm
 - 16 Concert in the Park (Jazz) Ramona Oaks Park, 6 pm
 - 20 Ramona Art Guild Free Demonstration Ramona Library, 7 pm
 - 21 Chamber Mixer Dr. Hill, DDS, 2005 Main St., 6 pm
 - 26 Ramona Municipal Water District Board Meeting . . . Ramona Community Center, 4:30 pm
 - 28 Ramona Design and Review Board Meeting Ramona Community Center, 7:30 pm

Have an event you want to list on the community calendar?
Call 760-789-1311 or e-mail rcstaff@ramonachamber.com

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CALENDAR

size an event? Or post opportunity for members? Would you like to The Ramona Chamber keep a master how have one on our act us at 760-789-1311 ber.com to find out or to have your

COMMUNITY SERVICE & NETWORKING GROUPS

Business Network Exchange
 Thursdays at Nuevo Grill - 7 am

Ramona Kiwanis
 Saturdays at Sizzler - 7 am

Ramona Rotary
 Tuesdays at Sizzler - Noon

Ramona Soroptimists
 2nd & 4th Tuesdays at Ramona Cafe - 6:30 pm

San Vicente Valley Club
 Last Wednesday at San Vicente Golf Resort • (760) 789-7432


Ramona Garden Club
 2nd Wednesday at the Woman's Club - Noon • (760) 789-8880

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NEW MEMBERS BREAKFAST



Pictured at the Chamber's new member breakfast in May are, from left, Jason DeLeo, Penny Hale, Angel Cantrall, Evan Drexler, Lezley Knott, Lee Delay, Sally Westbrook, Dave Worden and Amber Ramirez.

PHOTO BY CRAIG JUNG



New Ramona Book Signing

Richard Carrico, author of "Images of America: Ramona," will hold a book signing at the Chamber office on June 8 from 1 to 3 p.m. This new book is full of historical pictures of Ramona.

RAMONA DISPOSAL SERVICE

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 FAX (760) 789-7039
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RIBBON CUTTINGS

Last month, the Ramona Chamber of Commerce held ribbon cuttings to welcome new members Cantrall Notary and Officiant Services and Ace Hardware, and mark the opening of Subway restaurant's new location.



Subway

PHOTO BY CAROL KINNEY



Ace Hardware

PHOTO BY DARREL KINNEY



Cantrall Notary and Officiant Services

PHOTO BY ANNETTE WILLIAMS

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June MEMBER SPOTLIGHT

Hurricane and Poway Fence



Hurricane and Poway Fence Co., Inc. is a commercial fence contracting business owned Laurann Volk, and managed by Jeff Volk and Salvador Herrera.

We do commercial fence work — any kind you need or want, we can do. We also do residential fence work through our residential company, Ramona Fence, Inc.

We offer many styles of fence in our yard, or we can order. We also offer free estimates.

Hurricane and Poway Fence is located at 209 Pine St. For information, call 760-789-4142, e-mail hurricanepowayfenceco@gmail.com, or visit www.myhomeimprovement.com.

Ramona Irrigation



Ramona Irrigation is owned by Gary Jacobs and Peggy Jacobs, assisted by manager Randy Jacobs, purchasing manager Roy Jacobs, and sales clerk Bill Phares.

Established in 1985, Ramona Irrigation offers irrigation and plumbing services, building and landscaping supplies, and gardening products.

We cater to homeowners in a family atmosphere with our employees, from explaining how our products work to troubleshooting problems the customer may have. We at Ramona Irrigation pride ourselves on customer service. If we don't have a product, we try to point the customer in the right direction.

Ramona Irrigation is located at 506 B Street. For information, call 760-789-4080 or e-mail ramonairrigation@sbcglobal.net.

Pacific Executive Aviation



Pacific Executive Aviation is owned and operated by Jaye Matthews. The company was established in 1979 and offers fixed base operation of aircraft services. We provide aviation services such as hangar and tie-down rentals, Avgas and jet fuel, pilot supplies and a conference lounge. Other services available at our location include flight training schools, aircraft rentals, flying club, avionics (aircraft radio systems) and car rentals.

Folks fly into Ramona Airport for business or pleasure, needing a car, motel, golf or just lunch. We meet and greet a lot of people who enjoy the convenience of our airport to start their San Diego vacation.

On Sept. 24, our business will be featured at the Ramona Airport Open House.

Pacific Executive Aviation is located at Ramona Airport, 2450 Montecito Rd. For information, call 760-789-6384, e-mail airbramona@netzero.net, or visit www.pacificexecav.com.

Arbor Day



Members of the Chamber and Ramona Rotary Club marked Arbor Day by planting trees at Ramona Elementary School and Ramona Community Schools on April 30. Pictured are Melissa Brunner with Ramona Rotary, Jason DeLeo and Thad Clendenen, with DeLeo's son Jax far right; Christie Carlson; and Craig Jung.

PHOTOS BY CAROL KINNEY



Chamber of Commerce
960 Main Street
Ramona, CA 92065

Periodical

Get Help for Your Small Business from SCORE San Diego

Helping start-up and established small businesses throughout San Diego and Imperial counties prosper and excel, SCORE San Diego – “Counselors to America’s Small Business” – continues its series of low-cost workshops. Workshop fees range from \$29 to \$109 depending on the program. Topics include: developing your business plan, starting and operating your own business, getting financing for your business and basic business accounting, in addition to several marketing workshops.

The following workshops will be held at:
National University
Kearny Mesa, 9388 Lightwave Avenue
San Diego 92123

June 1 – Financing Your Business
 9:30 am to noon • \$29 Pre-paid; \$39 On-site

June 3 – Leasing Strategies
 9 am to 11:30 am • \$39 Pre-paid; \$49 On-site

June 7 – Internet Marketing 304
(Tools/LinkedIn)

9 am to noon • \$49 Pre-paid; \$59 On-site

June 8 – Business Plan 101 –
Competitive Advantage

9 am to 3 pm • \$79 Pre-paid; \$89 On-site

June 9 – Internet Marketing 201 (SEO)
 9 am to 3 pm • \$69 Pre-paid; \$79 On-site

June 9 – Financial Statements

9:30 to 11:30 am • \$29 Pre-paid; \$39 On-site

June 10 – Hiring and Managing Employees
 9 am to noon • \$49 Pre-paid; \$59 On-site

June 11 – Introduction to
Starting Your Own Business

9 am to 4:15 pm • \$69 Pre-paid; \$79 On-site

June 14 – Business Basics 101

9 am to noon • No Charge – Please Pre-Register

June 15 – Internet Marketing 303 (Social Media)

9 am to noon • \$49 Pre-paid; \$59 On-site

June 17 – Import/Export

9 am to 4 pm • \$69 Pre-paid; \$79 On-site

June 18 – QuickBooks Basic

9 am to 4 pm • \$69 Pre-paid; \$79 On-site

June 18 – Effective Marketing

9 am to 4 pm • \$69 Pre-paid; \$79 On-site

June 22 – Business Plan 201:

How to Write a Business Plan

9 am to 3:30 pm • \$99 Pre-paid; \$109 On-site

June 29 – Tax Considerations for Small Business

9:30 to 11:30 am • \$29 Pre-paid; \$39 On-site

June 30 – Business Basics 101

9 am to 3:30 pm • No Charge – Please Pre-Register

The following workshops will be held at:
National University

705 Palomar Airport Road, Carlsbad 92011

9 June 21 – Financing Your Business

9:30 am to noon • \$29 Pre-paid; \$39 On-site

June 28 – Introduction to
Starting Your Own Business

9 am to 4:15 pm • \$69 Pre-paid; \$79 On-site

The following workshop will be held at:

The San Diego Foundation

Liberty Station, 2508 Historic Decatur Rd.,
#200, San Diego 92106

June 14 – Managing Grants and Contracts

9 to 11:30 am • \$39 Pre-paid; \$49 On-site

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 appointment or register for a workshop:
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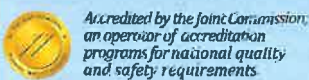


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