

RAMONA

CHAMBER OF COMMERCE

Ramona
Heart of San
Diego County

APRIL 2011 • VOLUME 26 • NO. 4

PRESIDENT'S MESSAGE

Hello!

Hopefully everyone had a safe and prosperous March.

I am still trying to shake off the jet lag feeling I have from this time change. However, it was not an issue for all of the Chamber members and guests who attended our March Mixer at the new Ransom Brothers True Value hardware store.

We had a huge turnout for this mixer. I want to once again thank Ransom Brothers for the generous donations and discounts they offered at the event. Speaking of donations, I

want to also thank, on behalf of the Board of Directors, everyone who time and time again donates for our Chamber Mixer raffle prizes. In no way do those generous donations go unnoticed. Without those donations, the raffle prize drawings would cease to exist.



Jason DeLeo

So please listen for the names of those donors at our next mixer at the Ramona Business Barn in April, and patronize their businesses. Keep your business in Ramona, keep Ramona in Business.

As the year starts to take off, and with the never-ending changes in Washington, one of the Chamber's goals is to provide you with information needed to take a proactive approach to make your voice heard. Local, state and federal legislation impacts your life and your business. We stay in contact with our local representatives to keep you informed of any legislation forthcoming.

We constantly track legislation that might affect our business members. To help you make your voice heard, we provide you with fast and easy-to-use sample letters of support or opposition to send to your elected officials. If interested, please contact the Chamber for a copy of a letter. We can also send you any information via e-mail to help keep you better informed of issues on the forefront of business relations.

Well, it's spring cleaning time and the Chamber is no exception. When our office staff started ours, we ran across some very interesting documents that are more than a hundred years old. It seems the Chamber was started a couple of weeks before Halloween in 1908. The corporation documents claim the first Chamber, or betterment group, was established by some well-known old town Ramonans. Several streets and parks today are named after them. The name was "Ramona

Improvement Society." That name held on for close to 14 years, when it was officially changed to the Ramona Chamber of Commerce. The Chamber of Commerce was alive and thriving for 46 years until the articles of incorporation were updated to include "Nonprofit Corporation" in 1968. They were updated again in 1982 to clarify on the California Nonprofit laws.

To finish the paragraph above, I would like to let Ronald Reagan conclude with this message:

"Each generation goes further than the generation preceding it because it stands on the shoulders of that generation. You will have opportunities beyond anything we've ever known."

See you all at the Ramona Business Barn for our April Mixer.

Jason DeLeo
President

Welcome Home Vietnam Veterans Day



PHOTO BY CAROL KINNEY, RAMONA HOME JOURNAL

Ramona Chamber Directors Hans Hemkes, center, and Darrel Kinney, left, and Chamber member Stephen Brindley place American flags on Main Street as Ramona celebrates "Welcome Home Vietnam Veterans Day" March 30. It was on this day in 1973 that all United States troops withdrew from Vietnam. In 2009, California passed legislation to officially recognize the date. The Main Street flags project is a service of the Ramona Rotary Club.

MISSION STATEMENT

The mission of the Ramona Chamber of Commerce is to develop and maintain a climate for viable economic growth, to promote loyalty to and networking for local businesses, and to demonstrate an outstanding leadership role in our community.



**Chamber
of Commerce**

960 Main Street
Ramona, CA 92065
Telephone: (760) 789-1311
Fax: (760) 789-1317
E-mail: info@ramonachamber.com

www.ramonachamber.com

Officers

- President Jason DeLeo
San Vicente Mortgage — 760-787-1700
- 1st Vice President Amber Ramirez
Farmers Ins/Ramirez Agency
760-789-0010
- 2nd Vice President Darrel Kinney
Ramona Home Journal — 760-788-8148
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- Craig Jung Executive Director
- Holly Romo Office Staff
- Barbara Worden Office Staff

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March Chamber Mixer



Joanne Gilchrist, Jimmy Gilchrist and Lindsey Lelevier of Ransom Brothers True Value and its PostalAnnex department hosted the March Chamber Mixer. The Saint Patrick's Day theme was enjoyed by all, including Jan and Scott Norton. Raquel Mittman, pictured below, was the winner of a drawing for the "secret greeter." Pictured next page, Christie Carlson, right, with Ed Iveson, Lelevier, and Kevin Bailey, won a gas barbecue grill, and Randy Waitman of RAE Automotive receives his winnings from Craig Jung.



PHOTOS BY CAROL KINNEY, RAMONA HOME JOURNAL

CHAMBER AMBASSADOR CORNER

Well, if you missed the mixer last month hosted by Ramona's True Value, you missed an evening of fun, complete with a scavenger hunt.

Guests walked around the store searching for the answers to the clues for a chance to win a barbecue set.



Susan White
Ambassador
Chair 2011



Special thanks to Craig Jung and Heidi Sam for helping out with the Ramona Disposal/Chamber e-waste event.



International; LaDawn Jung of Gold Canyon Candles; Maureen Sinkiewicz of Union Bank; Vickie Williams of PDS Propane Delivery Service; Lezley Knott of International Student Exchange; Heidi Sam of Aflac; Penny Hale of Quickbooks Solutions; David and Barbara Worden of SQR promotions; and Gina Banach, our Provisional Ambassador.

Thank you for all your hard work!

Once again our Ambassadors were an awesome help! Sally Westbrook of Soroptmist



Renewing Members

MEMBER	SINCE
Orange Book-Ramona, San Diego Country Estates	1954
Double Z Enterprises, Inc.	1960
Ramona Disposal Service	1986
Bank of America	1987
San Diego Gas & Electric	2000
Southwest Landscape	2002
Cindy Price, EA	2004
Jeanne Wood Photography	2004
Nikos Greek Kafe	2005
W.J. Bradley/Shelly Heimer	2007
China Blue Salon & Day Spa	2007
One Call Does It All	2007



BUSINESS AND COMMUNITY NEWSLETTER

One of the many benefits
of Chamber membership.

ADVERTISING

To advertise in the newsletter,
please call the Chamber office at
760-789-1311.

Inserts for the newsletter are
due at the Chamber office by the
25th of the preceding month,
with a check for \$100 (\$55 for
nonprofits) for each set of inserts.

COMMUNITY MEETINGS

Community meetings may
be listed in the newsletter as
space is available. Articles
are also welcome. Chamber
events, business and member
information take first priority.

DEADLINES

Deadline for all copy and
advertising is the 5th of the
preceding month.

WELCOME NEW MEMBERS



Jason DeLeo, left, is pictured with new members Abel Valle and Victor Amaya of Mexi-Crafts, Co.; and Anthony Cervantes and Heather Lovell, who accepted for Dr. Susan Cervantes O.D. of Ramona Eye Care.

PHOTOS BY CAROL KINNEY, RAMONA HOME JOURNAL

Welcome to the Chamber

Mexi-Crafts, Co.

Victor Amaya

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www.mexicraftusa.com

Ramona Eye Care

Susan Cervantes, O.D.

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www.ramonaeyecare.com

Appreciation Luncheon at the Ramona Library

Guests Dr. Michael Barker,
Charles LeMenager, Jan
Ryan and long-time Ramona
resident Esther Ransom at an
appreciation luncheon held
by the Friends of the Ramona
Library in March.



APRIL MIXER

Thursday, April 21 • 6 pm

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PHOTO BY CAROL KINNEY
RAMONA HOME JOURNAL



CHAMBER CALENDAR

April	11	Ambassadors Meeting	Chamber Office, Noon
	12	Executive Board Meeting	Chamber Office, 8 am
	19	Board of Directors Meeting	Chamber Office, 7:30 am
	21	Chamber Mixer	Ramona Business Barn, 6 pm
	27	Economic Development Committee	Chamber Office, 8:30 am
May	9	Ambassadors Meeting	Chamber Office, Noon
	10	Executive Board Meeting	Chamber Office, 8 am
	17	Board of Directors Meeting	Chamber Office, 7:30 am
	19	Chamber Rodeo Mixer	Ramona Rodeo, 6 pm
	25	Economic Development Committee	Chamber Office, 8:30 am
	30	Memorial Day Observance	Chamber Office Closed
June	7	Executive Board Meeting	Chamber Office, 8 am
	3	Ambassadors Meeting	Chamber Office, Noon
	14	Board of Directors Meeting	Chamber Office, 7:30 am
	16	Chamber Mixer	ProTech Plumbing, 6 pm
	25	Pitcher's Duel Horseshoe Tournament	ROCC, 10 am
	29	Economic Development Committee	Chamber Office, 8:30 am



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San Vicente

UPCOMING COMMUNITY EVENTS

- April**
- 6-8 Junior Golf Registration San Vicente Golf Club
 - 9 Ramona Music Fest Dos Picos County Park, Noon
 - 9 Ramona Concert Assn. Olive Peirce Middle School, 7:30 pm
 - 9 Rhythm & Vine Boys & Girls Club Benefit. North County Fair, 6 pm
(Use code CORK2011 for 10% ticket discount)
 - 9-10 Open Studios Art Tour All Day
 - 15-16 Julian Family Fiddle Camp Concert & Barn Dance Camp Cedar Glen, 7 pm
 - 16 Wildlife Research Institute Fundraiser. Highland Valley Studios
 - 23 Easter Egg Hunt Ramona Oaks Park
 - 30 Ramona Cancer Association Relay for Life. Wilson Field, 10 am
 - 30 Ramona Bluegrass & Old West Festival ROCC, 10 am
- May**
- 1 Ramona Bluegrass & Old West Festival ROCC, 11 am
 - 7 Miss Ramona Rodeo Pageant ROCC
 - 7 Drille Divas & Rythm Riders Cancer Relay for Life Team Benefit
International Equestrian Center, 3:30 pm
 - 7 San Diego Country Estates Spring Cleanup (yard waste)
International Equestrian Center
 - 8 **Mother's Day**
 - 14 San Diego Country Estates Spring Cleanup (junk waste)
International Equestrian Center
 - 18 Ramona Art Guild Free Demonstration Ramona Library, 7 pm
 - 19 Chamber Rodeo Mixer ROCC, 6 pm
 - 20-22 Ramona Rodeo ROCC
 - 21 Ramona Rodeo Main Street Parade Main Street, 10 am
 - 30 **Memorial Day**

COMMUNITY SERVICE & NETWORKING GROUPS

- Business Network Exchange. Thursdays, Nuevo Grill – 7 am
- Ramona Kiwanis. Saturdays, Sizzler – 7 am
- Ramona Rotary Tuesdays, Sizzler – Noon
- Ramona Soroptimists 2nd & 4th Tuesdays, Ramona Cafe – 6:30 pm
- San Vicente Valley Club Last Wednesday at San Vicente Golf Resort • (760) 789-7432
- Ramona Garden Club 2nd Wednesday at the Woman's Club – Noon • (760) 789-8880

Have an event you want to list on the community calendar?
Call 760-789-1311 or e-mail rccstaff@ramonachamber.com



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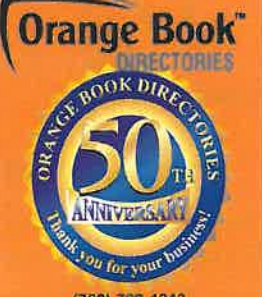
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RAMONA OPEN STUDIOS TOUR

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Ramona Open Studios Tour



Carol Levin



Watercolor by Regina Wilson

PHOTOS COURTESY OF OPEN STUDIOS TOUR

Inside the World of Artists

If you've ever wondered what an artist's studio looks like, satisfy your curiosity during the eighth annual Ramona Open Studios Tour, April 9 and 10.

The tour offers a perfect opportunity to watch local artists at work in their own studios and view works of art in every stage of completion. Many studios will also offer artwork for sale during the tour, which takes place from 10 a.m. to 4 p.m. each day.

Eighteen artists in 14 private studios will showcase their paintings, sculpture, quilt art, fused glass and wire work, stained glass and glass flame work, ceramics, Raku pottery, gourd art, woodworking, custom jewelry, metalwork and photography.

There are five exciting new artists showing this year that are a "fantastic addition to the tour," reports Judy Nachazel.

Featured artists include Susie Amundson, Venus Andrecht, Molly Jaeger-Begent and Dave Begent, Jim Berger, Donna Davis, Lyn Feudner, Linda Kelly, Carol Levin, Jolinda Marshall, Carolyn Nespolo, Tracy Potter, John Hyder, Leslie Souza, Jil Streed, Nancy Wiley, Helen Wilson and Regina Wilson.

Organizers hope to broaden awareness of local artists, create connections, foster relationships and help build community appreciation of the arts.

The tour is self-guided, so studios

may be visited in any order and at any pace — just look for the bright yellow signs. Tickets are \$10 and include a full-color brochure with a map to the studio locations.

To purchase tickets by phone, call the Ramona Chamber of Commerce at 760-789-1311 or stop at the chamber office at 960 Main St. Monday through Friday. Tickets may also be purchased at Daniel's Liquor and Deli, 1350 Main St.; Daniel's West, 17718 Highway 67; The Java Hut, 23658 San Vicente Rd. in San Diego Country Estates; and at the artists' studios on the days of the event.

To view the artists' work and learn more about the tour visit www.ramonaart.com. The Ramona Chamber of Commerce-sponsored event raises funds to support community activities.



Painting by Linda Kelly

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- Create a family emergency plan, which includes a location away from your home for family to meet if a fire were to take place at your home.
- Practice emergency drills monthly so that every member

of your family knows what to do in case of an incident or fire.

- Keep a three-day supply of drinking water and non-perishable foods on hand in case you cannot shop for an extended period of time.
- Keep important family documents in a waterproof and portable container that can be easily transported. The documents should include insurance policies, deeds, stocks and bonds, passports and social security cards.

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April MEMBER SPOTLIGHT

Mark B. Chintala, DDS, Inc.



Lindsey Smith, Dr. Mark Chintala, Carla Schuler and Kathy Long.
PHOTO BY CAROL KINNEY, RAMONA HOME JOURNAL

The general dentistry practice of Mark Chintala DDS, Inc., was established in 1986. Located at 23676 San Vicente Rd., the business is owned by Chintala and managed by Kathy Cormier. The dental practice offers family and general dentistry, including all aspects of cosmetic and implant dentistry. For information or to make an appointment, call 760-789-2882.

Ransom Brothers Lumber & Supply Co.



Jimmy Gilchrist, Joanne Gilchrist and Lindsey Lelevier.
PHOTO BY JOHN JONES, RAMONA HOME JOURNAL

Ransom Brothers Lumber & Supply Co. was established in 1924. In 1989, it was purchased from Esther Ransom by the Gilchrist family, and is currently owned by Jimmy Gilchrist and Joanne Gilchrist. Ron Ertman serves as the general manager of the 532 B St. lumber and hardware location, where the hardware store manager is Pat Cronn. Hours are Monday through Friday from 7 a.m. to 5 p.m., and Saturday and Sunday from 7:30 a.m. to 4 p.m. For information, call 760-789-0240.

A second location, Ransom Brothers True Value, managed by Ed Iveson, opened Nov. 8, 2010, at 1441 Main St., next door to Albertsons. Hours are Monday through Saturday from 8 a.m. to 7 p.m., and Sunday from 8 a.m. to 5 p.m. For information, call 760-789-7898.

The Postal Annex in the Main Street location, managed by Lindsey Lelevier, offers shipping by FedEx, UPS and the USPS, packaging, notary service, black and white and color copying, a wide-format printer for printing and mailbox rentals.

For information, visit www.ransombrothers.com.

RIBBON CUTTINGS



Ramona PONY Baseball became a Chamber member last month.

PHOTOS BY RAMONA HOME JOURNAL



Susan Cervantes O.D. of Ramona Eye Care is a new Chamber member.

Hundreds Drop Off E-Waste

There was a great turn-out at last month's e-waste disposal event sponsored by the Chamber and Ramona Disposal Service. According to Susan White, Customer Service Specialist for Ramona Disposal Service, the occupants of more than 250 vehicles brought 26,000 pounds of electronic waste that would otherwise have gone to landfills.





Chamber of Commerce
960 Main Street
Ramona, CA 92065

Periodical

Get Help for Your Small Business from SCORE San Diego

Helping start-up and established small businesses throughout San Diego and Imperial counties prosper and excel, SCORE San Diego – “Counselors to America’s Small Business” – continues its series of low-cost workshops. Workshop fees range from \$29 to \$109 depending on the program. Topics include: developing your business plan, starting and operating your own business, getting financing for your business and basic business accounting, in addition to several marketing workshops.

The following workshops will be held at:

SCORE Entrepreneur Center

550 West C Street, #550, San Diego 92101

April 7 – Financing Your Business

9:30 am to 12 pm • \$29 Pre-paid; \$39 On-site

April 12 – Legal Issues: Contracts & Leases

9 am to 12 pm • \$49 Pre-paid; \$59 On-site

April 14 – Business Basics 101

9:30 to 11:30 am • No Charge – Please Pre-Register

April 26 – Financial Statements

9:30 to 11:30 am • \$29 Pre-paid; \$39 On-site

April 29 – Business Basics 101

9:30 to 11:30 am • No Charge – Please Pre-Register

The following workshops will be held at:

National University

**Kearny Mesa, 9388 Lightwave Avenue
 San Diego 92123**

April 2 – Business Plan 101:

Competitive Advantage

9 am to 3 pm • \$79 Pre-paid; \$89 On-site

April 8 – Import-Export

9 am to 4 pm • \$69 Pre-paid; \$79 On-site

April 9 – Internet Marketing 201 (SEO)

9 am to 3 pm • \$69 Pre-paid; \$79 On-site

April 9 – QuickBooks Basic

9 am to 4 pm • \$69 Pre-paid; \$79 On-site

April 14 – Effective Marketing

9 am to 4 pm • \$69 Pre-paid; \$79 On-site

April 16 – Business Plan 201:

How to Write a Business Plan

9 am to 3:30 pm • \$99 Pre-paid; \$109 On-site

April 19 – Internet Marketing 304 (LinkedIn)

9 am to 12 pm • \$49 Pre-paid; \$59 On-site

April 20 – Buying and Selling a Business

9 am to 3:30 pm • \$69 Pre-paid; \$79 On-site

April 26 – Introduction to Starting

Your Own Business

9 am to 4:15 pm • \$69 Pre-paid; \$79 On-site

The following workshops will be held at:

National University

705 Palomar Airport Road, Carlsbad 92011

April 2 – Financial Statements

9:30 to 11:30 am • \$29 Pre-paid; \$39 On-site

April 5 – Restaurant 101

9 am to 1 pm • \$49 Pre-paid; \$59 On-site

April 9 – Introduction to

Starting Your Own Business

9 am to 4:15 pm • \$69 Pre-paid; \$79 On-site

April 13 – Internet Marketing 303

(Social Media)

9 am to 12 pm • \$49 Pre-paid; \$59 On-site

April 27 – Financing Your Business

9:30 am to 12:00 pm • \$29 Pre-paid; \$39 On-site

April 29 – Tax Considerations

for Small Business

9:30 to 11:30 am • \$29 Pre-paid; \$39 On-site

The following workshop will be held at:

The San Diego Foundation

**Liberty Station, 2508 Historic Decatur Rd.,
 #200, San Diego 92106**

April 27 – Good Governance for Non-Profits

9 to 11:30 am • \$39 Pre-paid; \$49 On-site

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appointment or register for a workshop:

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